

# Royal Montrose Mercantile GC

May 2020 Newsletter



## Captains Message



Hi Everyone,

I hope you and your loved ones are well and staying safe.

As we are still in lock down I thought we could try and put out a newsletter to keep the members up to date with what we are doing as a board.

Your board are working hard behind the scenes and we are meeting at least once a week by zoom which is going surprisingly well, meetings are not any shorter but at least we have a comfy chair.

The discussions are varied, all with the aim that when we can eventually open up the clubhouse with whatever the restrictions are in place, we are ready to get back into

the swing (no pun intended) of things.

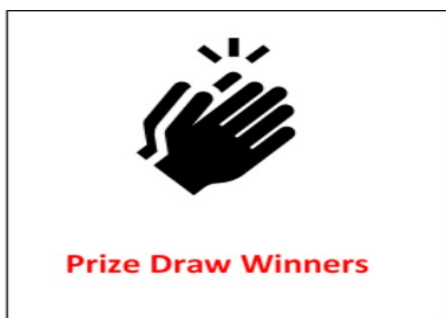
Once we know more about the opening of the club we will of course be in touch.

I would like to welcome Brian McKay on to the board of directors, he has joined the board as house director.

I would also like to take this opportunity to thank Dave Clark for all his hard work in the past who has stepped down from the board. Dave will be helping David Keith with the Health and Safety of the club.

Thanks, and please stay safe.

## Prize Draw



This months prize draw winners are;

1st prize; Steve Smith £60

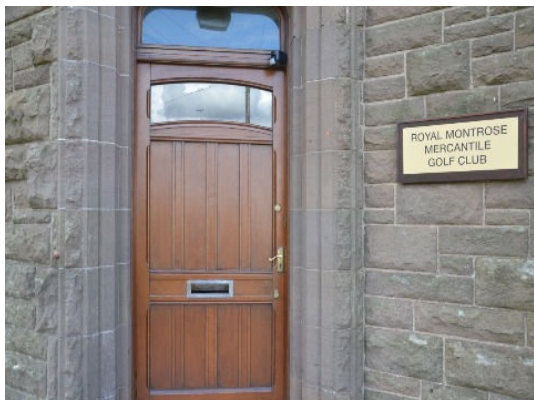
2nd prize; Douglas Stenzel £40

3rd prize; Grant Strachan £20

4th prize; Ron Aitken £10

Congratulations to you all, we will be in contact with you.

## Membership details



### Royal Montrose Mercantile Membership Profile Report

Ordinary Members	-	320
Life Members	-	113
Honorary Members	-	14
Junior Members	-	28
Intermediate Members	-	7
Student	-	8
Associate Members	-	75
International Members	-	2
Country Members	-	8
New Members Pending	-	2

Total 577

We would like to thank each and every member for their continued support and loyalty towards our club especially during these uncertain and difficult times. The vast majority of potential members that did not renew their membership were Associate members which is not surprising in the current climate.

## Finance



### Finance – Members Update

I hope this message finds you all well and you are looking forward to getting back to some kind of normality soon.

In these uncertain times many of you may be wondering how we are coping financially.

I am pleased to say that, due to a fantastic response from the members in supporting our Club by renewing memberships, we are currently in a strong position with good and prolonged working capital available for the next several months.

I have put together a FAQ's as below, some of the key questions you may have.

**What impact will Covid-19 have on our budgets for 2019/20?** We have just passed our Half Year (HY) and we are finalising HY Management Accounts. The impact of Covid-19 as you know closed our Clubhouse. This has affected our finances as we have had no trading income, only fee income. This will have a knock-on effect on our profitability which is hard to predict as at this time, we do not know when we will begin trading again.

There are a number of items still to reconcile including the merger of MMGC, RMGC & RMMGC Bank accounts and associated creditors & debtors accounts. We are working with Tax Assist Accountants to complete our HY accounts which will allow us to assess our performance YTD against our budgets.

**Do we have cash flow projections?** – Cash Flow projections have been the key tool used over last few months. Cash Flow is monitored daily and updated as required with the projections fluid. We have completed to end of August based on no further trading income and our understanding of UK & Scottish Gov guidance & support. Based on this we are predicting to be in as similar a cash position at end of August that we were at end of March.

**What have we done to minimise the Club running costs?** All costs have and continue to be reviewed and reduced to minimum where possible. We are reading utility meters monthly and submitting to ensure we are charged actual use rather than estimated. All Creditors including HMRC & VAT are up to date and paid. We have also refunded cancelled tournament entries when requested.

**What are we doing in respect of paying staff?** All staff, except our Admin/Accounts Assistant who is home working, are currently furloughed. We are making full use of the Coronavirus Job Retention Scheme (CJRS) and had our first claim paid on 30th April to cover the furloughed staff.

**Are we currently depending on the sale proceeds of the Montrose Mercantile GC?** – from the net sale net proceeds of MMGC, £200k has been ring-fenced and placed in accounts away from day – day banking needs. This is still earmarked for our potential Building Enhancement Project, to help realise our vision & goals.

**Have we had to borrow any money?** NO - Due to the support of our members, we have no need to borrow any funding. The only funding, we have had is non repayable via UK & Scottish Government Grants. These include the CJRS above and a grant of £10000 for Small Business Rates, paid by Angus Council. As a further consequence of the Grant application we qualify for on-going Small Business Rates Relief. This means we are in fact due a Rates rebate for year 2019/20 of £3083 from Angus Council and furthermore, will pay no future rates.

**Members renewals fees, did we reach our expectations?** – the budget renewal fee income presented at AGM was based on achieving 616 renewals. The actual total member renewal numbers at end of April were 576 some 93.5% of projected. The bulk of renewals are the golfing membership with shortfall mainly in Associates. Given the challenges of the current crisis, this is a great result and a testament to your support as members.

**What about my Loyalty Card contribution?** This remains on your card ready for use when the Club re-opens. While your balances are future sales, the Loyalty payments received raised some £16k of positive cash flow over the last few months, to give further cash stability to the Clubs finances.

Hopefully this gives you a feel for the ongoing financial monitoring of our Club. So be rest assured, the Finance Committee and Board are doing our outmost to ensure that any financial damage that the Covid-19 crisis may cause, has the least possible impact on our Club.

Please accept my best regards

R West Treasurer

## **Golf Matters**



With the possibility of getting to play golf in the near future albeit with restrictions which we are waiting on the Scottish Government explaining to us, the board are looking into ways we can make the clubhouse/locker rooms as safe as possible.

We will add as many safeguards as possible but we will expect members to help by social distancing, using sanitizers and being patient.